SAP Business One vs. NetSuite

An Apples-to-Apples Comparison

If you're researching enterprise resource planning (ERP) solutions, congratulations! **Your business is growing.**

You're ready to invest in robust technology that automates processes, delivers real-time information for effective decision-making, and connects every aspect of your business on one platform for better visibility.

Now you need to find the perfect ERP solution for your business.

Many businesses researching ERP end up with SAP Business One and NetSuite on their shortlist. Our apples-to-apples comparison will help you decide which solution is everything you need, nothing you don't, and priced right for your growing business.

SAP Business One	NetSuite
Pricing SAP Business One offers simple, all-inclusive pricing that includes future enhancements. You pay a one-time fee for the whole package based on the level of access you need.	**Pricing** NetSuite has a low entry price with its subscription-based model, but rates can change any time, so customers typically pay more in the long run.
Customisation SAP Business One and local partners work with you to design and implement a system that meets your business's unique needs.	**Customisation** NetSuite's SuiteSuccess is a product and an approach to implementations, and uses practises based on your industry. The programme uses industry-specific pre-configurations, which assumes every manufacturer (for example) operates the same way and has the same challenges.
Reporting SAP Business One and its SAP Analytics tool provide real-time reporting and tracking. SAP's ERP solutions integrate with HANA and come with an Excel tool for exceptional data analysis.	**Reporting** NetSuite's analytic tool, SuiteAnalytics, also provides reporting tools for real-time reporting and data analysis.
Deployment SAP Business One offers a flexible deployment model: You can deploy it on-premises, in the cloud, or both—and if you change your mind, you can switch.	**Deployment** NetSuite is a cloud-only ERP system. For many customers, this is an ideal solution.
Upgrades SAP Business One lets you decide when to upgrade, and there are no charges to set up a test environment.	**Upgrades** NetSuite releases software updates twice a year, and customers have little control over when they occur.
Performance With SAP Business One, businesses have unlimited data storage at no additional cost. SAP Business One is also backed by the enterprise-grade SAP HANA platform. Users can use this high-performing system to access reports and analytics at blazing-fast speeds.	**Performance** NetSuite also provides exceptional performance, but customers have noted issues when adding workflows and custom scripts.

It's your business. Don't let software tell you how to run it.

Contact us to discuss why SAP Business One is the go-to ERP solution for small and midsized businesses (SMBs).

> "We strive to be the leader from a technological standpoint, which gives my customers the best overall experience. With SAP Business One, we can offer a higher service level because we have so many tools at our fingertips."
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> *– Craig Bean, president and CEO of CB Medical*

The Right People, Processes, and Technology

Vision33 transforms business processes and results for customers by delivering value through the promise of technology and its benefits for growing businesses. For over 30 years, Vision33 has helped companies integrate and automate their processes and applications to better serve their customers, employees, and stakeholders. The technologies may have changed drastically in 30 years, but Vision33's mission has never wavered.

With over 1,000 customers worldwide, Vision33 helps businesses make successful technology investments to outperform their competition and lead their industries. Vision33's nearly 500 employees offer product expertise, business experience, and innovative technology leadership. Whether it's a global company with 100 subsidiaries or a small business, Vision33 works alongside every customer to meet their goals.

Vision33 also has formal partnerships to resell, implement, and support leading ERP applications, is a leader in cloud deployment, and has developed exclusive products, including Saltbox Integration Platform and Lumiya.

Get in Touch

When you're ready to take the next step, speak with a qualified Vision33 consultant in your area.

Visit vision33.co.uk
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