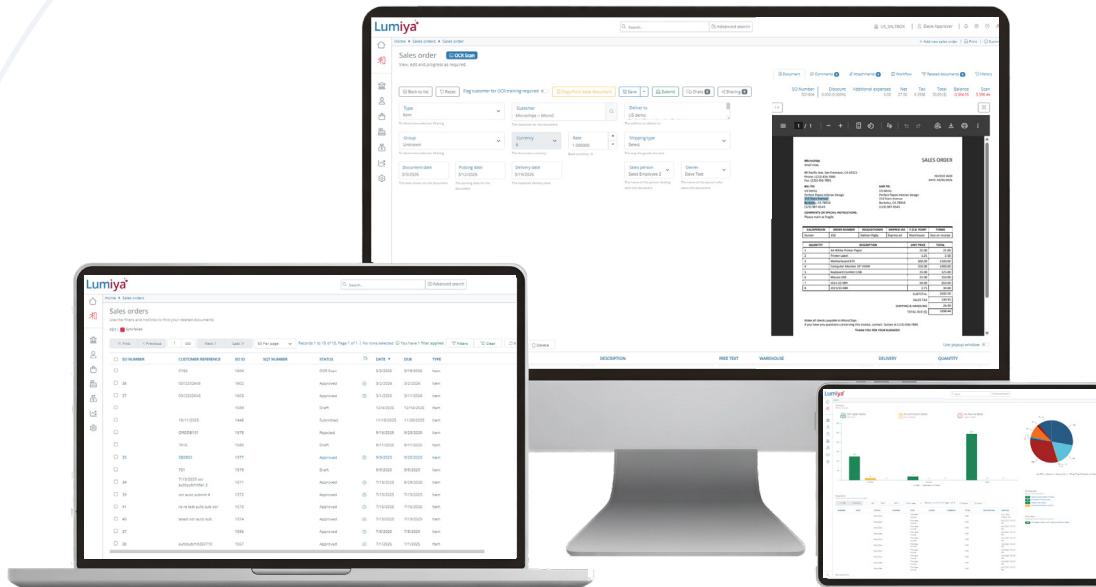


# Lumiya sales



AI-powered sales order processing.



**Process orders faster—  
with greater accuracy  
and less effort—so  
you can scale without  
adding overhead.**

Inbound sales orders are the lifeblood of your business—but manual entry slows you down and introduces risk.

Lumiya Sales uses AI to automatically capture, validate, and create inbound sales orders from email directly in SAP Business One and other systems of record. By intelligently extracting data at the header and line levels, you reduce errors, improve turnaround times, and scale operations efficiently—freeing your team to focus on selling, not administrative tasks.

## Key Benefits

### Scale sales operations

Automatically receive, capture, and convert emailed purchase orders to sales orders—empowering your team to handle higher volumes without adding headcount.

### Strengthen customer satisfaction

Faster, more accurate order processing reduces errors and delays—helping you avoid costly rework and deliver a better customer experience.

### Increase profitability

Lower processing costs while consistently enforcing order management rules, such as discount controls, to protect and improve margins.

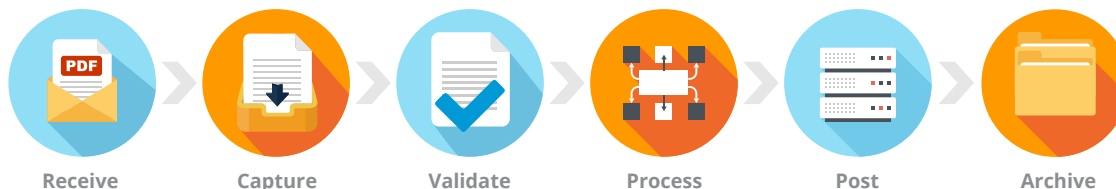
### Get instant insights

Monitor and analyse order status in real-time with out-of-the-box and customisable reports, plus personalised dashboards.

### Protect your system of record

Maintain data integrity with seamless, controlled integration with SAP Business One—ensuring only validated, accurate sales orders are created and recorded.

# How It Works



**Receive** Automatically receive inbound sales orders via email, including PDF attachments, and instantly acknowledge receipt.

**Capture** Use Azure AI to extract order data—including detailed line items—with speed and precision.

**Validate** Cross-check customer, product, and pricing information against ERP data and business rules to ensure accuracy and compliance.

**Process** Manage exceptions with intelligent workflows, routing orders for approval or manual review when needed.

**Post** Automatically create and post validated sales orders to your ERP, CRM, or other internal systems.

**Archive** Securely archive processed documents for easy retrieval and audit readiness. Supported documents include sales orders, quotations, and invoices.

## Key Functionality

Lumiya Sales is powered by Saltbox Integration Platform—an AI-driven automation and integration solution that helps your business stay agile as operations scale.

### ✔ Seamless integration

Seamlessly sync your sales documents with your ERP and financial systems, such as SAP Business One and Sage Intacct, ensuring consistent, accurate financial data across platforms.

### ✔ Multi-entity, -currency, and -language support

Operate globally with built-in support for multiple entities, currencies, and languages.

### ✔ Personalised dashboards and out-of-the-box analytics

Analyse sales performance with pre-built or custom reports tailored to your role and priorities.

### ✔ Azure AI-powered data capture

Quickly and accurately process emailed sales orders using Azure AI—reducing manual effort—with no training required.

### ✔ Discounting policy enforcement

Automatically validate and enforce pricing and discount rules to maintain margin control.

### ✔ Audit trails and archives

Maintain complete visibility with full audit trails for every document.

### ✔ Intuitive web and mobile access

Review and approve draft sales orders anytime, anywhere, from any device.

### ✔ Smart approval routing

Configure intelligent workflows to guide documents through multi-level approval processes and manage exceptions.

### ✔ Smart Search

Instantly locate sales orders using a powerful, Google-style search functionality.

### Visibility out of the box

Gain immediate access to 25+ out-of-the-box reports to analyse sales activity, track performance, and uncover trends. Easily export data to spreadsheets for deeper analysis and reporting.



### A Trusted Partner

Vision33 solves customer business challenges through the promise of technology and the value it delivers. We partner with organisations in the public and private sectors to understand their vision and help them attain it with the right blend of strategy, consulting, and technology. Vision33 is consistently recognised by the industry for its notable growth and dedication to helping customers achieve success.

Connect with us to learn more.

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