Success in the Cloud: XML International Enjoys Hassle-Free Finance With Sage Intacct

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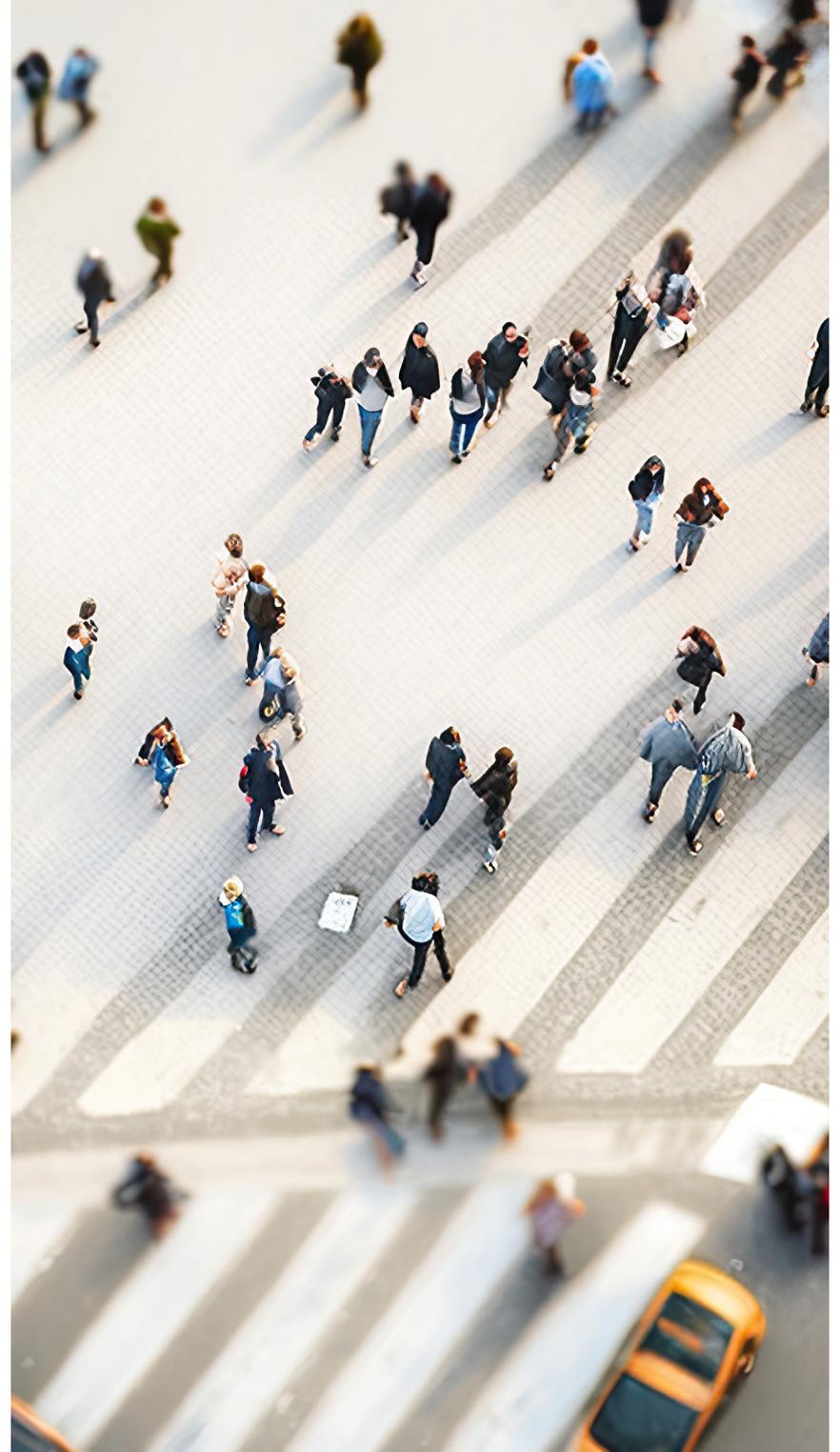
About

Based in London, United Kingdom, XML International is a global workforce outsourcing company with top international workforce management solutions available in over 185 countries.

Its all-inclusive Employer Of Record (EOR) services include managing the administrative, compliance, and payroll tasks related to employment—and taking on the legal responsibility of employing workers on behalf of its customers.

By using XML International's comprehensive EOR services, businesses expanding into new countries can quickly set up a local workforce without needing to establish a legal entity in that country, reducing risk and administrative burden.

Outgrowing Legacy Software

XML International's finance team used Sage 50, a trusted brand's desktop accounting software with cloud connectivity.

Sage 50 is ideal for small businesses without complex accounting needs—but XML International's growth and significant increase in transactions presented challenges.

"We were struggling with synchronisation and data corruption issues because we had too many users working in Sage 50 at the same time", explains Angel Díaz, XML International's group controller. "The software also required maintenance, and we were spending too much time on IT issues. We needed to put 100% of our effort into our finance responsibilities".
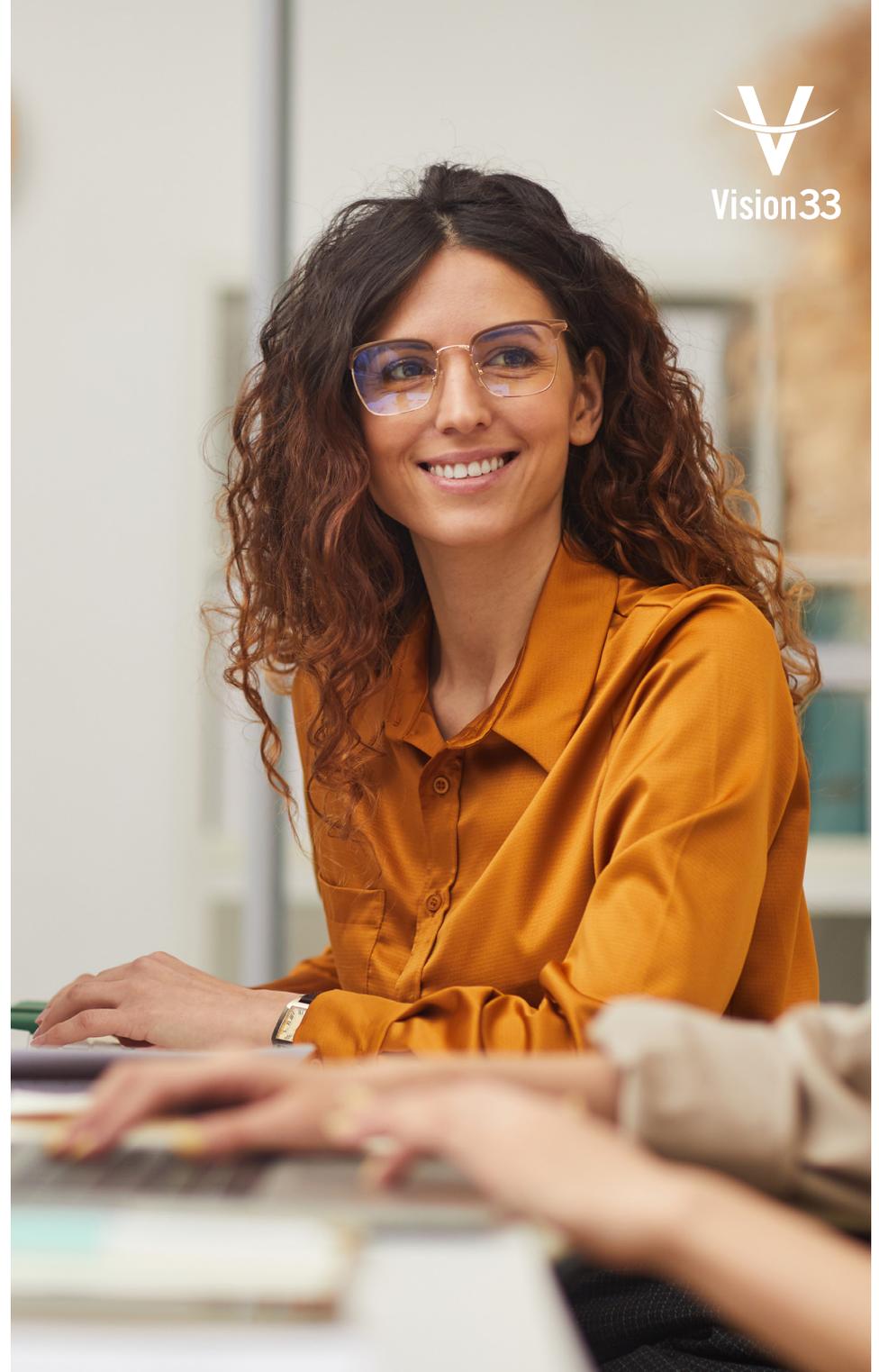
Angel and his team wanted a flexible, cloud-native solution that would grow with the company and meet future needs like batch payments, bank feeds, payroll and expense modules, and easy integration with other applications.

Weighing Pros and Cons

XML International's software shortlist included Sage Intacct and other major accounting solutions.

"We were open to solutions besides Sage, and of course we analysed pros and cons", Angel says. "Before Sage 50, we used another Sage product, so we've been loyal to Sage for a long time. One of the pros of Sage Intacct is our staff were used to working with Sage software".

Built by accountants for accountants, Sage Intacct is a modern, cloud-native financial management powerhouse. Perfect for finance teams that need streamlined, easy-to-use accounting tools, Sage Intacct automates critical accounting functions like accounts payable, accounts receivable, data entry, multi-entity consolidations, and report generation.

Another Sage Intacct "pro" was its automatic, over-the-air quarterly updates. Hassle-free and included in the subscription, the updates ensure Sage Intacct is always up to date and functioning optimally—no IT intervention needed.

"We had a growing need for reliability", Angel notes. "We needed something that wouldn't require effort to maintain. Sage Intacct fit our needs".

And because Sage Intacct is a modular solution, XML International could implement the features it needed immediately and add modules as required.

"Sage Intacct will allow us to grow", Angel says. "As we need more sophisticated functionality, Sage Intacct will fulfil those needs".

Finding a Good Fit With a Trusted Partner

XML International's next step was finding trusted experts to implement and support Sage Intacct. The company chose Vision33, a multi-award-winning Sage Intacct partner and Sage Platinum Club member. Inclusion in the Sage Platinum Club reflects Vision33's high levels of partner engagement and creative approach to delivering Sage products and services.

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"We just seemed to fit", Angel says. "Partnering with Vision33 was a good choice. They provide good support and guidance. They're very proactive and responsive to our needs".

Eliminating Maintenance, Finding Peace of Mind

With Sage Intacct running smoothly, XML International's finance team enjoys modern, streamlined accounting.

The company primarily works with large multinational clients but plans to expand its offerings to small and mid-sized companies that need to recruit talent.

As XML International looks to the future, Angel says Sage Intacct's reliability is the software's main advantage.

> "We no longer have to maintain anything. We don't have to worry about backups, data corruption, or issues with connectivity. Having a cloud-based solution is perfect for us. Sage Intacct saves time and allows us to concentrate on our jobs."

Angel Díaz, Finance Director

Vision33 transforms business processes and results for customers by delivering value through the promise of technology and its benefits for growing businesses. For over 30 years, Vision33 has helped companies integrate and automate their business processes and applications to better serve their customers, employees, and stakeholders. The technologies may have changed drastically in 30 years, but Vision33's mission has never wavered.

With over 1,000 customers worldwide, Vision33 helps manufacturers, distributors, service firms, and SaaS businesses outperform their competition and lead their industries with successful technology investments.

With nearly 500 employees, Vision33 offers product expertise, business experience, and innovative technology leadership. Whether a global company with 100 subsidiaries or a small business, Vision33 works alongside every customer to meet their goals.

Vision33 also has formal partnerships to resell, implement, and support leading ERP applications, is a leader in cloud deployment, and has developed exclusive products, including Saltbox and iDocuments.

For more information about Vision33, visit www.vision33.co.uk

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